



THE SHELBY GROUP  
Part of Accenture

# Managed Training

PROCUREMENT OPERATIONS SERVICES

## Leverage resources with technical and functional know-how to stay on top of your training needs.

Even if your company has a formal training program in place, providing training for specialized practices, such as your Procure-to-Pay (P2P) organization, is often not covered.

You may find that you have a relatively new organization that needs technical training or that you don't have the time required to provide ongoing training. The Shelby Group can provide expert resources to meet your training needs. Companies often overlook the fact that platform training plays a critical role in change management and platform adoption.

**The Training Challenge:** Training can be time-consuming and requires technical know-how. Developing training materials alone often takes more time than anticipated, pulling internal resources away from their day-to-day work.

**Training Solutions:** The Shelby Group can provide trainers experienced in your P2P platform who have technical and functional expertise and are able to engage your training audience.

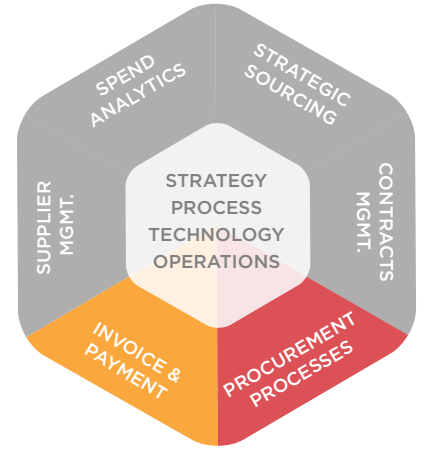
### Our solution includes:

- A comprehensive, repeatable and scalable training program
- Development of new training materials
- Modification/updates to existing training materials
- In-person or remote training for various audiences: administration, role-based training such as requisitioner, approver, AP, sourcing, and suppliers

**Business Benefits:** Shelby's Training Solutions can help you achieve these important business benefits:

- Increase ROI on your P2P platform
- Ensure your organization can effectively use the tools at its disposal
- Increase adoption and platform utilization
- Provide ongoing training and materials for new employees
- Keep your training materials up-to-date
- Connect with your training audiences in a variety of ways

The Shelby Group leverages its deep understanding of enterprise procurement processes and technology to maximize savings and optimize business results throughout the procurement lifecycle. Whether you want to create sustainable procurement savings, maximize utilization of current tools, deploy or upgrade new software, move to the cloud, or outsource operations, partnering with Shelby pays off. To learn more, call 312.445.8500.



Optimize adoption  
and platform utilization with  
Training Solutions from Shelby.

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